

2019 DEALSWIRE AND LITIGATIONWIRE

DealsWire

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DealsWire – your direct connection to the leading M&A influencers across Canada!

DealsWire is an engaging and exciting way to reach the key decision makers in the Canadian M&A space in a timely and relevant fashion – and make a powerful impact with your advertising.

DealsWire – will deliver your message to Canada's leading M&A dealmakers – the senior business executives, in-house counsel and law firm lawyers who are keeping abreast of the major deals making news right now – in Canada and around the world.

Get your message in front of the leaders and decision makers seeking the best news, views, products and services on the M&A landscape.

- **FREQUENCY:** monthly
- **COVERAGE:** delivered to M&A decision-makers from executive suites, legal departments and law firms across Canada
- **CONTENT:** engaging, timely and topical snapshots of the deal landscape, including a graphical analysis of Canadian M&A trends and a detailed look at the most important deals that were announced and closed over the preceding two-week period. **PLUS** links to deal coverage by Canadian journalists from *The Globe and Mail*, *Reuters* and *Lexpert®*.
- **AUDIENCE:** **15,000** recipients, including **10,000** in-house counsel and **33%** open rate (versus 22% industry benchmark)

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A SNAPSHOT OF CANADA'S DEALS LANDSCAPE

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August 30, 2018

CANADIAN M&A

Announced	Sector	Acquirer	Target	Value (USD)
August 25	Telecom	Ontario Teachers' Pension Plan	remaining stake of Neulog Group	150
August 22	Oil & Gas	Parkland Fuel Corp.	assets of CST Brands Inc.	746
August 22	High Tech	Lubrizol Cos. Ltd.	QHR Corp.	125
August 22	Oil & Gas	Alimentation Couche-Tard Inc.	CST Brands Inc.	3,688
August 18	Retail	Dominer Corp.	WDS Inc.	55
August 15	Metals & Mining	GMP Capital Ltd.	Gold Mountain Mining Corp.	139
August 10	Media & Entertainment	ITV PLC	Entertainment One Ltd. (withdrawn)	1,311
August 8	High Tech	BCE Inc.	remaining stake in QP Networks Inc.	512
August 8	Oil & Gas	Inter Pipeline Ltd.	Williams Energy (Canada) Inc.	1,024
August 8	Recreation & Leisure	Vail Resorts Inc.	Whistler Blackcomb Holdings Inc.	1,851
August 4	Financials	GMP Capital Inc.	FirstEnergy Capital Corp.	76
August 4	Consumer Staples	Cut Corp.	S&P Coffee Inc.	355
August 3	Metals & Mining	Odebreit & Exploration Ltd.	Ecuador Gold & Copper Corp.	151
August 2	Consumer Goods	Spin Master Corp.	Selwyns Corp.	94

* Includes announced and executed M&A transactions over 1,000 USD value. Source: Thomson Reuters

News

Chinese entity created "two or three days" before \$2.1-billion offer for InnVest
When Bluesky Hotels and Resorts Inc. closed the deal for InnVest REIT on Aug. 19, the financial media indicated the buyer was something of a mystery, a private Canadian company rumoured to be backed by Hong Kong money.

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True sales: a refresher
From Norton Rose Fulbright

LOREM IPSUM DOLOR SIT AMET, UT SIT LOLET TORQUATOS
From McCarthy Tannan

Potash Corp., Agrium said in advanced talks to merge
Canadian fertilizer companies Agrium Inc. and Potash Corp. of Saskatchewan Inc. are in talks to merge, Bloomberg reported on Tuesday, in what would be tie-up of the world's biggest crop nutrient company by capacity and North America's largest farm retailer.

Vail Resorts and Whistler Blackcomb deal: six charts
Whistler Blackcomb Holdings, the owner of one of Canada's biggest and most popular ski resorts, is being sold to Colorado-based Vail Resorts under a friendly deal the two companies announced Monday.

Security review strategy changing
Companies going through national security reviews traditionally hold off on engaging with regulators until fairly late in the game. It's time to reconsider that strategy.

Ontario Court of Appeal throws out Silvercorp class action appeal
While a securities class action lawsuit concerning a Canadian mining company paid out millions in the United States, its counterpart in Ontario could not get off the ground.

'Last hope' LNG gas pipeline project opposed by First Nations
On a dwindling list of LNG proposals in British Columbia, the FortisBC Eagle Mountain-Woodfibre LNG gas pipeline project is coming up against opposition from local First Nations.

Local governments key to infrastructure deals
The federal government will be investing a huge amount into infrastructure — but execution will happen at the local level.

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LOGO

We've been warming the bench for almost 30 years
Dickson Appell LLP congratulates our esteemed partner, E. Lianna Nakonechny, on her appointment to the Superior Court of Justice at Toronto. Lianna is the 6th partner of the firm to be called to the bench since its inception in 1983.

Lianna had a well-regarded practice in family and estates law. Called to the Ontario Bar in 1988, she received her LL.B. from the University of Ottawa and her LL.M. from University of Essex, U.K. She taught at the University of Ottawa Faculty of Law, sat on the boards of LEAF and Casey House, and was deeply involved with the arts. She will bring her compassion, expertise and wit to the Bench.

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2019 DEALSWIRE AND LITIGATIONWIRE

LEXPERT LitigationWire

NEW FOR 2019

DISCOVER THE LATEST DEVELOPMENTS
IN LITIGATION AND POSITION YOUR
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LitigationWire is a **new** monthly newswire from *Lexpert*, with coverage of the cases, controversies and consequences that are shaping the world of litigation. From defense of intellectual property rights to risk-proofing an enterprise, we'll cover all topics and their impact on businesses and law firms.

This newswire provides you with the opportunity to place advertising or sponsored content and deliver your message directly to the inbox of the legal community – whether they are in-house counsel, lawyers practicing in litigation or lawyers working in areas that may be affected by litigation.

- **FREQUENCY:** monthly
- **COVERAGE:** delivered to litigation lawyers from the following practice areas: class action, competition law, employment law, labour relations, environmental law, medical negligence, personal injury, professional liability, workplace human rights **PLUS** *Lexpert* ranked lawyers and in-house counsel
- **CONTENT:** cases, controversies and consequences that shape the world of litigation
- **AUDIENCE:** **9,800** recipients, **47%** in-house counsel; **31%** law firm lawyers; **22%** government

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NOTE: Booking/Material deadline is one week before

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VIEW IN BROWSER

January 31, 2019

Editor's Note

Welcome to the Lexpert Litigation Newswire — we hope to bring you news and opinions, drawn from our publications and other sources, regarding litigation, arbitration, mediation and even litigation prevention. The site is powered by Thomson Reuters Media Solutions Canada. If you have ideas for our new Newswire, please send them to Lexpert Editor-in-Chief, Jean Cumming at jean.cumming@thomsonreuters.com.

Litigation News and Opinions

Public Interest and Costs

Lexpert Magazine

According to Paul-Erik Veil, the costs decision in *Das v. George Weston Limited*, confirms that "public interest litigants can expect some form of discount in costs to reflect the public interest nature of those cases. Yet it also confirms that the public interest nature of a case will not immunize unsuccessful plaintiffs entirely from cost consequences..."

Cannabis Prescription

Lexpert Magazine

In *Rebecca Rivard and Corporation of the County of Essex and Green Shield Canada Inc. 2018 HRTO 1535*, the Respondent was held not to have discriminated on the basis of disability notwithstanding the lack of coverage for an employee's medical cannabis prescription...

Auditor Negligence

Lexpert Magazine

Lavender v. Miller Bernstein LLP, 2018 ONCA 729, represents the Ontario Court of Appeal's first opportunity to apply *Livent* to an auditor's negligence claim. In doing so, it affirmed the high threshold established in *Livent* that non-clients must meet when seeking to establish an auditor's liability...

Key Business Decisions

S.A. v. Metro Vancouver Housing Corp. 2019 SCC 4

In *S.A. v. Metro Vancouver Housing Corp.* 2019 SCC 4, the Supreme Court of Canada held that an appellant's interest in a so-called "Henson Trust" was not an asset that could disqualify her from being considered by the public housing corporation for a rent subsidy. For context on Henson Trusts, see <https://hullandhull.com/2015/12/henson-trust-advantages-and-disadvantages/> by Ian Hull, who told Lexpert that in this decision, the SCC recognized the role of Henson Trusts in facilitating access to social assistance programs.

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True sales: a refresher

From Norton Rose Fulbright

Lorem ipsum dolor sit amet, ut sit solet torquatos

From McCarthy Tétrault

Aircraft Purchase Fleet Limited v Compagnia Aerea Italiana SPA [2018] EWHC 3315 (Comm)

In a decision that could seemingly be delivered anywhere in the common law world, *Aircraft Purchase Fleet Limited v Compagnia Aerea Italiana SPA* [2018] EWHC 3315 (Comm), the High Court (Commercial) of England and Wales held: "The sole reason Airbus gave for issuing the notice of termination was that APFL failed to accept, pay for and take delivery of certain aircraft after being given formal notice under the contract that it must do so."

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We've been warming the bench for almost 30 years
Dickson Appell LLP congratulates our esteemed partner, E. Liara Nakonechny, on her appointment to the Superior Court of Justice at Toronto. Liara is the 6th partner of the firm to be called to the bench since its inception in 1985.

Liara had a well-regarded practice in family and estates law. Called to the Ontario Bar in 1986, she received her LL.B. from the University of Ottawa and her LL.M. from University of Essex, U.K. She taught at the University of Ottawa Faculty of Law, sat on the boards of LEAF and Casey House, and was deeply involved with the arts. She will bring her compassion, expertise and wit to the Bench.

Dispute Resolution in Context

Litigators' Mental Health

Litigation Lawyers are seeking help on addiction and mental health issues, turning to their own organizations. To what extent is change needed to the profession itself?

SCC Rules

The SCC posted notice "that the Rules Amending the Rules of the Supreme Court of Canada, SOR/2019-1, were published in Part II of the Canada Gazette on January 9, 2019. The amendments, which come into force on January 15, 2019, apply to all cases.

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2019 NEWSWIRE RATES

DEALSWIRE DATES	
January 15	July 3
February 12	July 30
March 12	September 10
April 9	October 8
May 7	November 5
June 4	December 3

LITIGATIONWIRE DATES	
January 29	July 16
February 26	August 13
March 26	September 24
April 23	October 22
May 22	November 19
June 18	December 17

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3+ times	\$1,190	\$1,095	\$975	\$855	\$460
6+ times	\$1,130	\$1,040	\$925	\$810	\$410
12+ times	\$1,075	\$990	\$880	\$770	\$360
24+ times	\$1,020	\$940	\$835	\$730	\$310

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